



## COMPANY PROFILE

### Head office:

4th floor, ESTAR Building,  
147 - 149 Vo Van Tan, Ward 6, District 3  
Ho Chi Minh City, Vietnam  
Tel: (028) 35 200 096 - 35 200 097

[www.ndcvn.com](http://www.ndcvn.com)



# CONTENTS

- 3 Contents
- 4 Mission & Strategy
- 6 Over the years
- 8 Product
- 10 Main Suppliers
- 12 Strengths
- 14 Opportunities
- 16 Growth Objectives





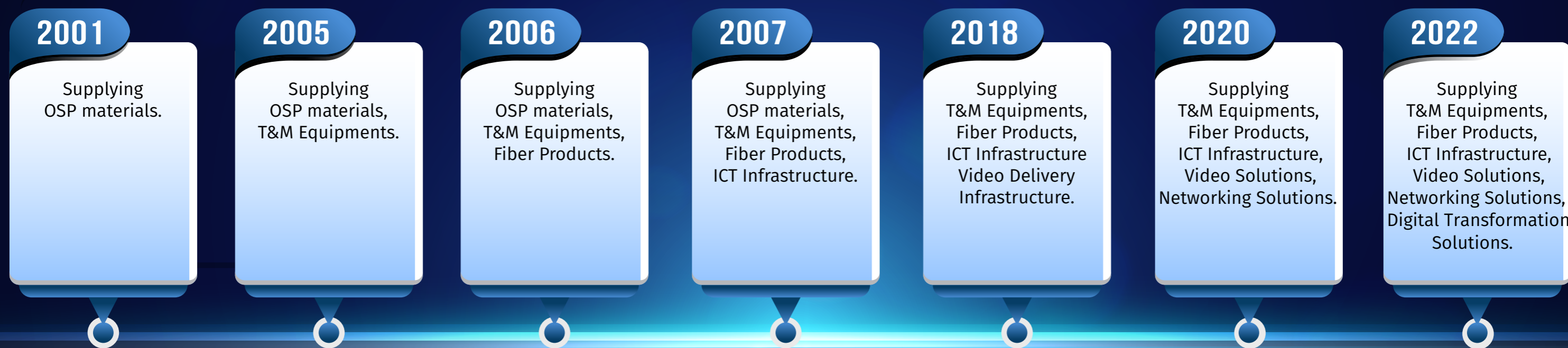
# Mission &

# Strategy

- Contributing to the evergrowing ICT Networks in Vietnam.
- Supplying quality solutions and products to build Telecom / ICT Infrastructure in Vietnam.
- Selecting reputable manufacturers and/or suppliers to distribute / resell cost effective products for Telecom Networks, Data Centers and Test & Measurement.



# Over the years







# Solutions & Products supplied:



## **OSP Materials:**

Telecom Outside Plant Materials

## **T&M Equipments:**

Test and Measurement Equipments & Tools – Cable Testers, OTDRs, Optical Loss Test Sets, Optical Tools, Transmission Testers, ...

## **Fiber Products:**

MODF, Splitters, Patchcords, Field Installable Connectors,...

## **ICT Infrastructure:**

Cabling (Copper and Fiber), Power & Cooling, ...

## **Video Delivery Infrastructure:**

Video Compression, Transcoder, ...

## **Networking Solutions and Products**

Datacenter Interconnect, Converged Interconnect Network, Network and data security, Optical network...

## **Digital Transformation Solutions**

On-premise and Cloud solutions, CDN, ERP, IoT system...





# Main Suppliers:



Fiber Products: MODF, Field Installable Connectors, Mechanical Splices, Splitters, Fiber Testers,...



Telecom Transmission Testers



ICT Infrastructure: Power & Cooling



ICT Infrastructure:  
Racks & Smart-package Solutions



Video Delivery Solutions



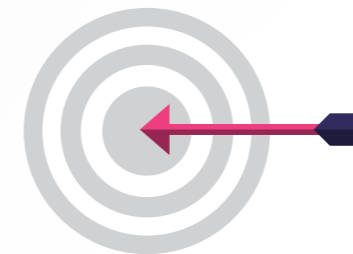
Networking Solutions and Products



Cloud Solutions and Services



# STRENGTHS



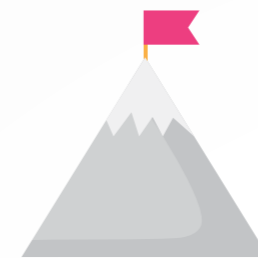
## STRENGTHS

- Local and Industry Understanding & Competence;
- Clear Strategy;
- Focus on Knowledge Base to consult customers;
- Proactive Sales & After-Sales;
- Good Reputation





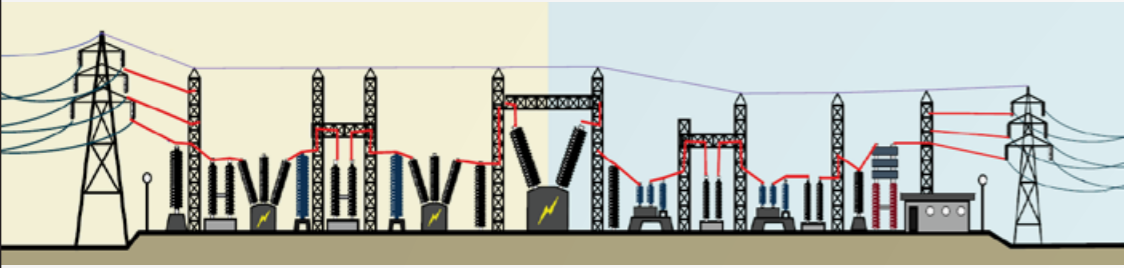
# OPPORTUNITIES



## OPPORTUNITIES

- High Telecom / ICT growth in Vietnam;
- Digital Transformation Trends;
- Surging needs of Broadband Networks, Data Centers;
- Needs for more fiber networks;
- High competition between carriers demanding the network to be upgraded fast;
- Growth of Video Delivery and other Digital Content solutions;
- Needs for Private Broadband Networks





## Growth Objectives

To better supply solutions and products for (ICT) Better Networks and Digital Transformation in Vietnam.



*Thank You!*